



**WE'RE  
HIRING!**

## REGIONAL MANAGER – EASTERN [MASVINGO, MANICALAND & MASHONALAND EAST]

**COME JOIN OUR TEAM**

Applications are invited from suitably qualified and experienced personnel to fill the positions mentioned above. The incumbents will report to the respective Operations Director.

***This role requires strong management and coordination skills to ensure smooth operations across multiple depots, provinces and functional teams.***

### MINIMUM QUALIFICATIONS AND EXPERIENCE

- 5 O-Level passes, including English language and Mathematics/Accounts
- Degree in Agriculture/Supply Chain Management/Business Administration/Marketing/Human Resources/Accounting or equivalent
- A Master's degree in the above field(s) is a MUST.
- Minimum of 10 years' experience, including 5 years in a senior managerial position in warehousing, agri-business, logistics, agriculture, or FMCG sectors.
- In-depth knowledge of grain handling, warehousing, transport management, and input distribution.
- Firm grounding in finance, human resource management, marketing, and risk management.

### CORE COMPETENCIES

- Excellent grain handling skills.
- Very good with figures.
- Excellent analytical and risk management skills.
- High-level interpersonal, team management and supervisory skills.
- High level of safety consciousness, self-driven and business sense.
- Good customer care.
- High level of innovativeness.

### SUMMARY OF DUTIES

#### Strategic Leadership and Change Management

- Provide strategic direction and coordination of depot operations across the region in line with GMB's corporate strategy.
- Supervise and ensure efficient grain intake, storage, and handling processes, strictly adhering to quality assurance protocols.
- Supervise the identification, contracting, and performance management of transporters for grain and input movements within the region.
- Lead change management initiatives that promote modernisation, enhance service delivery, and drive organisational transformation.

- Design and supervise risk management frameworks to ensure adherence to relevant policies, regulations, and internal controls.

#### Personnel Management

- Lead the implementation of effective human resource practices, including performance management (using Integrated Result-Based Management), work ethics, and staff development across regional depots.

#### Resource and Financial Management

- Oversee financial management in the region, ensuring budget adherence, cost control, and value-for-money operations.
- Oversee the accounting and reporting of grain stocks and agricultural inputs to ensure transparency and accountability.
- Oversee and approve payments to transporters and service providers according to contractual obligations and GMB policies.
- Develop and implement strong internal controls for operational, financial, and stock management across all depots in the region.
- Prepare and submit regular reports on depot operations, stock levels, and other key metrics.
- Participates in farmer identification exercises for input schemes, accounts for all inputs disbursed, and maintains the farmers' database.

#### Marketing, Commercialisation and Stakeholder Engagement

- Promote the sales and marketing of GMB's Agro Dura Brands products and services in the region to support the Board's commercialisation efforts.
- Build strong stakeholder relationships with farmers, traditional leaders, government institutions, and private sector partners.

#### Compliance and Risk Management

- Ensure full compliance with the SHE Policy for the daily safety and health of employees.

#### General Management and Administrative Duties

- Perform any other duties as assigned by the Superior.

Applications accompanied by detailed Curriculum Vitae and Certified Copies of qualifications should be emailed to

**[recruitment@gmbdura.co.zw](mailto:recruitment@gmbdura.co.zw) not later than 9 September, 2025.**

**Only shortlisted candidates will be contacted.**

**#Food Security: Everywhere. Everyday.**